

Message Text

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PAGE 01 STATE 191481
ORIGIN COME-00

INFO OCT-01 EA-12 NEA-10 ISO-00 EB-08 /031 R

DRAFTED BY COM/BED/OED/MEPD/FCROSELY/MM
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COM/BED/OED/MEPD/LENGLESON
COM/BED/OED/MEPD/SMCONGER,DIR.
COM/BED/OIM/AMYAKAWA (SUBS)
COM/BED/CAGNE/MSMITH (INFO)
EA/EP/DSTEBBING (INFO)
NEA/RA/RDAY (INFO)

-----011473 290237Z /66

P 282157Z JUL 78
FM SECSTATE WASHDC
TO AMEMBASSY TOKYO PRIORITY
AMEMBASSY TEHRAN PRIORITY

UNCLAS STATE 191481

E.O. 11652: N/A

TAGS: BENC, JA, IR

SUBJECT: MAJOR PROJECTS: THIRD COUNTRY ELECTRICAL
EQUIPMENT SALES

REF: TEHRAN 5160 (NOTAL)

1. SHERMAN AND RILEY (S AND R) IS A MANUFACTURER OF TENSION
STRINGING BLOCKS AND PULLERS USED TO INSTALL CONDUCTOR ON
HIGH VOLTAGE ELECTRICAL POWER TRANSMISSION LINES. S AND R
SAID THIS EQUIPMENT IS NOT MADE IN JAPAN.

2. S AND R ADVISED MEPD THAT FURAKAWA CO. IS A LARGE
JAPANESE CONTRACTOR WHOSE PRIMARY BUSINESS ACTIVITY IS
ELECTRICAL POWER LINE CONSTRUCTION. THEY ARE WORKING IN
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NEAR EAST COUNTRIES PRINCIPALLY IRAN, AND S AND R WANTS TO
SELL THEIR EQUIPMENT TO FURAKAWA FOR USE ON FURAKAWA'S
PROJECTS IN IRAN.

3. MEPD WOULD APPRECIATE POSTS IDENTIFYING APPROPRIATE
PURCHASING AUTHORITIES OR PROJECT MANAGERS IN JAPAN AND
ITAN AT FURAKAWA CO. AND PROVIDE ADDRESS BY RETURN CABLE

FOR S AND R TO CONTACT.

4. FOR TOKYO: MEPD WOULD APPRECIATE LEARNING WHAT OTHER
TYPES OF MAJOR EQUIPMENTS FURAKAWA COMPANY MAY WISH TO
PURCHASE FOR ITS OPERATIONS IN THIRD COUNTRIES. VANCE

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NNN

Message Attributes

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Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
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ISecure: 1
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 687a6078-c288-dd11-92da-001cc4696bcc
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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TAGS: BENC, JA, IR
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